

# Annual Report & Accounts 2015



## Chair's Annual Report

to the 2015  
Annual General Meeting

Housing Minister Mervyn Storey celebrates with 25,000<sup>th</sup> purchasers Allan McAvooy and Sarah Daly

In my report last year I was proud to announce some very big numbers for Co-Ownership with more than 1,200 homes provided to NI households during the year, thanks to continued strong government funding and support.

This year we again benefited from additional funding with the doubling of our start of year allocation of £25m. As a result we were able to provide a further 1,140 Co-Ownership homes.

An achievement in itself, this also meant that we ended the year by celebrating the 25,000<sup>th</sup> Co-Ownership home.

*Our mission is to build on the 25,000 affordable homes we have already provided through Co-Ownership by delivering the next 5,000. On our way we will increase our capacity and market share through product improvements and innovations; and we will increase affordable housing supply and interdependence through new alliances.*

## Performance Highlights

### Operations

There were 1,445 applications for Co-Ownership assistance during the year. Thanks to the continued support of our private funders, Bank of Ireland and Barclays, and of the Department for Social Development, we were able to deal with every application received.

1,140 property purchases on behalf of Co-Ownership clients were claimed to take up £50m in housing association grant this year. 324 out of these 1,140 properties had not yet completed at 31 March, but were eligible for claiming, and 816 had completed. This meant a closing stock of 7,559 properties [2014: 6,899].

Utilising grant and private finance we purchased properties worth £130m in-year [2013/14: £140m]. 41% were new build homes at a total value of £56.6m [2013/14 : 43%, £64m].

In year ending 31 March 2015 the average purchase price overall had risen to £114,179 [2013/14: £110,246], or £122,274 for new build properties and £108,643 for existing properties [2013/14: £118,640 and £104,035 respectively].

### Funding

We began this year with a housing association grant (HAG) allocation of £25m (comprising baseline funding of £15m plus top up of £10m), and we received additional blocks of grant in-year so that we actually claimed a total of £50m [2013/14: £51.5m, 2012/13: £38m] in HAG to invest in the purchase of properties. £18.3m of the £50m HAG allocation was pending at 31 March, and has since been received.

These figures related to the last year of an agreed 3-year additional government funding commitment, on top of the baseline funding level of £15m per annum.

Grant monies are allocated on individual properties and then repaid in full upon disposal of the property. Historically, the grant element has fulfilled two purposes: it served to lever in private funding and to support the purchase of properties through the Co-Ownership scheme (on a percentage basis per property).

In line with the DSD's strategic objective of phasing out Housing Association Grant, we were approached in the final quarter of the financial year with the proposal of a fresh 4-year funding stream based on Financial Transactions Capital (FTC) instead of HAG. At the end of the year we remained in discussions with DSD on the detail of the future funding mechanism for the scheme and supporting their development of a business case on this for submission to DFP. A 4-year FTC funding bid for Co-Ownership, totalling £100m and subject to DFP approval, will go forward into the June 2015 monitoring round.

We are maintaining in close contact with DSD and with our private funders on the matter.

The flow of funds to and from our sponsoring Department (Department for Social Development) can be seen in the two tables overleaf.

**Table 1: Grant Monies from DSD Allocated Towards Co-Ownership Property Purchases**

<i>Financial Year</i>	<i>Properties Purchased</i>	<i>Grant Contribution</i>
2015	1,140	£50m
2014	1,223	£51.5m
2013	957	£38m
2012	625	£28.25m

**Table 2: Grant Monies Repaid to DSD from Property Disposals Proceeds**

<i>Number of Property Disposals by Year</i>	<i>Total Proceeds due from these Property Disposals</i>	<i>Grant Funded Element of Proceeds: Repayable to DSD</i>	
2014/15	297	£12,152,610	£9,374,485
2013/14	193	£ 7,352,208	£4,988,543
2012/13	155	£ 5,784,834	£3,293,571
2011/12	159	£ 5,703,783	£3,249.661

£44m of our current £50m loan facility had been drawn down by year end, which falls within our profiled private finance requirements. We continue to perform well against all banking covenants.

This year's annual rent increase was 2.6% [2013: 3.1%], reflecting RPI and applied from April 2015. We collected over £9.4m this year in rents [2013/14: rental income £8m] representing 99.7% [2013/14: 100.1%] of the total rent charge of £8,274,707.06 [2012: £7,171,711.12] against a target of ≥98%. Due largely to increasing stock levels, our rent roll continues to grow.

**Table 3: Strategic Summary at 31 March 2015**

<b>Strategic Summary</b>	<b>31 March 2015</b>	
<b>Property Purchases</b>		<b>817</b>
Disposals - Staircasing	214	
Disposals - Repossessions	83	297
<b>Housing Stock</b>		<b>7,559</b>
<b>Turnover</b>		<b>£9,153,971</b>
Operating Costs (inc Pension Adj)		<b>-£3,524,877</b>
<b>Operating Surplus</b>		<b>£5,629,094</b>
Deficit on Property Disposals		<b>-£6,657,995</b>
Finance Costs		<b>-£1,557,212</b>
<b>Deficit for Period</b>		<b>-£2,586,113</b>
Total Investment in Housing Stock		<b>£763,605,269</b>
Participants Investment		<b>-£420,194,441</b>
HAG		<b>-£225,479,766</b>
Net Investment in Housing Stock		<b>£117,931,062</b>
Loan Drawn Down		£44m
<b>Net Worth (Excludes Pension Liability)</b>		<b>£86.9m</b>

Our operating surplus increased once again this year to £6.2m [2013/14: £5.4m] and our overall deficit for the period decreased slightly to -£2,667,134.

Operating costs increased by £436k on the previous year, reflecting our strategic investment in staffing, equipment and premises. Our net worth fell from £89.2m at March 2014 to £86.5m due to external factors in the property market; this figure is nonetheless very substantial and remains within our agreed banking covenants.

Although in general the performance of the great majority of Co-Ownership home owners remains very positive, and there was a reduction in the number of properties taken into possession for mortgage arrears to 69 [2013/14: 74], generally sale prices achievable in the current housing market remain modest and thus led to static deficit figure

compared to the previous year (2013/14: - £2,658,427).

### **Audit and Inspection**

Once again we received a clean audit from our external auditors, PricewaterhouseCoopers and a substantial assurance rating from our internal auditors, Deloitte, following a comprehensive review programme.

Internal audit services were subject to tender during the year in line with our procurement strategy, and we are pleased to confirm that our internal auditors for the next 3 financial years will be KPMG.

### **Rent to Purchase Initiative**

As an organisation we see that there are aspiring home owners whose circumstances mean that, even through a scheme with the breadth of reach of Co-Ownership, they cannot currently buy a home. In total, the Department for Social Development has made some £12.5m available to us under Get Britain Building Round 2 funding to develop and operate a pilot scheme, complementary to Co-Ownership, to help the renters of today become the home owners of tomorrow. We are currently well underway with product research and development with a view to modelling the parameters for an effective scheme.

### **Murray House Premises**

In line with the Board's expansion plans to house additional staff and to provide enhanced meeting and training facilities we have now refurbished and occupied the ground floor of Murray House, relocating our reception and meeting rooms there.



Work on our first floor offices is currently well underway, and these are due for re-occupation in July 2015.

### **Executive Management Team**

David McCallum, Executive Director of Property and Development, retired on 31 March. David had the distinction of being the longest serving member of staff at Co-Ownership, having joined the organisation in the late 1970's and built his career with us. We would like to record our appreciation of his loyal and valuable contribution over that period, not least for many years as Company Secretary to the Board.

We are delighted that Mark Graham will be joining us in August to fill this vacancy within the executive management team. Mark has many years of housing, business improvement and development experience gained with the Housing Executive, and we look forward to working closely with him going forward.

### **Staff**

The Board is very appreciative of the staff's hard work and support throughout the year, working as usual to successfully deliver challenging operational targets.

## Board of Management

The Board met on 25 occasions this year, including the work of its standing committees (there were 17 committee meetings). In addition the Board held a spring strategy workshop to kick start planning for the year ahead.

The individual members invested a significant level of their time and resource in contributing to the business of the Board. Out of a potential 135 separate attendances at these Board and Committee meetings I am very pleased to report that 101 were achieved, giving an impressive average attendance rate of 74%.

All service by Board members is on a voluntary basis, with time and expertise freely donated to the work of the organisation. However, travelling expenses for attendance at meetings, briefings and conferences may be reimbursed, and for 2014/15 a total of £91.00 was paid to Board members in respect of expenses claims.

During the year we have been very pleased to welcome two new colleagues to the Board - David Little and, most recently as a co-opted member, Phillip Price.

At the same time and with regret we saw the departure of Sarah Lennox from the Board, Sarah having relocated to the North of England. We thank her for her valuable contribution and wish her well in her future career.

It is with sadness that we must also record the recent death of James Doherty. James, who served as Audit Committee Chair for 6 years followed by 3 years as Chairman prior his retirement in 2006, was held in high regard by all who had the pleasure of working with him. He was an individual whose commitment, attention to detail, personal integrity and old-fashioned courtesy gave an example to us all.

For my own part, I must thank my colleagues on the Board for their confidence and support in what has been another remarkable year. As a Board we remain committed to the process we have begun of organisational change, to fulfil our vision of using our expertise to provide as many eligible households as we can with a housing opportunity today and a better economic future tomorrow. Here's to the next 5,000 homes.



**Sidney McDowell CBE**  
Chair

**Northern Ireland Co-Ownership Housing  
Association Limited**  
**Annual report and financial statements**  
**for the year ended 31 March 2015**

# Northern Ireland Co-Ownership Housing Association Limited

## Annual report and financial statements for the year ended 31 March 2015

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**Members, executives and advisers**

**Board of Management**

S McDowell (Chair)  
N Trotter  
D Devlin  
G Lyons (Vice Chair)  
J Hood  
J Hannaway (Treasurer)  
A Kilpatrick  
M Taggart  
P Price  
D Little

**Chief Executive**

A Crowe

**Company secretary**

G Hughes

**Registered office**

Murray House  
Murray Street  
Belfast  
BT1 6DN

**Solicitors**

Johns Elliot  
40 Linenhall Street  
Belfast  
BT2 8BA

**Bankers**

Bank of Ireland Limited  
4 - 10 High Street  
Belfast  
BT1 2BA

Barclays Commercial Bank  
7 Donegall Square North  
Belfast  
BT1 5GB

**Independent Auditors**

PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
Waterfront Plaza  
8 Laganbank Road  
Belfast  
BT1 3LR

## Report of the Board of Management for the year ended 31 March 2015

The Board of Management presents its annual report and the audited financial statements for the year ended 31 March 2015 for Northern Ireland Co-Ownership Housing Association Limited (the "Association") and its subsidiary (the "Group").

### Principal activity

The principal activity of the Association remains unchanged and is the provision of affordable social housing on an equity sharing basis for persons in need thereof.

### Review of business and future developments

During the year ended 31 March 2013 the Association secured a £50m four year term financing facility from its two bankers in place of the previous £48 million facility. At 31 March 2015 the cumulative draw down against the facility was £44m (2014: £42m).

In 2015 the Association incurred losses of £1.7m (2014: £1.2m) on property sales and at the year-end had 38 properties subject to repossession orders. As a consequence of the experience of incurring losses on repossessed disposals, the Association has included an exceptional impairment provision of £2.5m in respect of anticipated losses arising on these 38 properties. While the level of repossession sales decreased to 84 this year (2014: 86), normal staircasing activity remained subdued in reflection of the fragile mortgage and property market; in total there were 297 property sales in 2015 (2014: 193).

In 2015, as in 2014, additional levels of HAG were made available to the Association in-year from the initially agreed £25m to a total of £50m. As a result it was able to utilise the grant to deliver further properties through its Co-Ownership Scheme and surpass its programme for government undertaking. The Board will continue to seek additional HAG to maximise property delivery in 2015.

After property disposals and interest, the Association incurred a deficit of £2.1m (2014: £2.8m) for the year. Excluding non-recurring items, the Association actually improved its operating position during the financial year – a surplus of £5.3 million in 2014 was increased to £5.9 million in the current year.

The Board of Management is of the view that the Association will continue to generate sufficient operating surplus to cover its financing costs and, subject to it continuing to receive the agreed revised levels of HAG and/or any other sources of finance of £100m over the next four years, will be able to deliver on its programme for government undertakings. Mindful of ongoing and anticipated developments in the changing landscape of housing in Northern Ireland, the Board will continue to explore opportunities for enhancement of its existing scheme and services going forward.

### Environment

The Association recognises its corporate responsibility to carry out its operations whilst minimising environmental impacts.

### Health and safety

The Association is committed to achieving the highest practicable standards in health and safety management and strives to make its offices a safe environment for both employees and customers alike.

### Human resources

The Association's most important resource is its people; their knowledge and experience is crucial to meeting customer requirements. Annual appraisal procedures have been established to maintain standards of performance.

### Financial risk management

The Association's operations expose it to a variety of financial risks that include the effects of changes in debt market prices, credit risk, liquidity risk and interest rate risk. The Association has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the Association by regular review of activity levels against changing market conditions and adjustment to cashflows/projections accordingly. The Association liaises with lenders, financial adviser networks and independent financial advisers on an ongoing basis to keep up to date with other products in the market place.

## Report of the Board of Management for the year ended 31 March 2015 (continued)

### *Price risk*

The nature of operations undertaken by the Association exposes it to a number of inherent price risk factors. By rigidly adhering to a tendering process in place for all expenditure over £5,000, in line with public sector tendering requirements, the Association is customarily able to determine and agree favourable prices. Therefore, the risk management strategies and operational processes employed by the Association ensure that such exposure is controlled.

### *Credit risk*

Levels of rent collectibles are set in line with the corporate plan and cashflow forecasts. Strict procedures are in place and levels of arrears are regularly reviewed, monitored and reported to the Board on a monthly basis.

### *Interest rate risk*

The Association has both interest bearing assets and interest bearing liabilities. Interest bearing assets include cash balances, all of which earn interest. Interest bearing liabilities consist of bank loans that bear interest at normal commercial rates. In order to manage the impact of interest rate fluctuations the Association has implemented a hedging strategy.

## **The Board of Management and executive directors**

The Board of Management and executive directors of the Association are listed on page 1.

Each past and present member of the Board of Management holds one non-equity share of £1 in the Association. The Chief Executive of the Association holds no interest in the Association's share capital and although not having the legal status of director he acts as executive within the authority delegated by the Board.

### **Results**

As referred to in the Review of business and future developments on page 2, the deficit for the year amounted to £2,127,113 (2014: deficit £2,846,427). The deficit was due, in large measure, to non-recurring items and accordingly the Board of Management are satisfied with the underlying financial performance of the Association.

## **Group structure**

Northern Ireland Co-Ownership Housing Association Limited is the controlling member of the Group. Roseville Trading Limited did not trade in the year. The aim of Roseville Trading Limited is to increase the provision of affordable housing in the province. In the year Roseville Trading Limited received £12.5m loans from DSD (note 17) and therefore consolidated financial statements have been prepared. Refer to note 12 for details of Northern Ireland Co-Ownership Housing Association investments in subsidiary undertakings.

## **Funding**

At the year end the Association had cash balances of £17m, net current assets of £12.6m and total net assets in excess of £85m. In addition it has undrawn financing facilities of £6m (£50m - £44m drawn down). Accordingly, the Board is of the view that the Association will have sufficient finance to fund its ongoing activities whereby it continues to be appropriate to adopt the going concern basis in the preparation of the annual financial statements. Whilst the current facilities are not due for renewal until October 2016, the Association is currently considering future refinancing arrangements.

## **SORP - Accounting for Registered Social Landlords**

The Association has implemented the SORP 2010 for the year ended 31 March 2015.

**Report of the Board of Management for the year ended 31 March 2015 (continued)**

**Internal financial control**

The Board of Management is responsible for ensuring that the Association has established and maintains an effective system of internal financial control to ensure the reliability of financial information, the maintenance of proper accounting records and the safeguarding of assets against unauthorised use or disposition in accordance with the requirement of the Department for Social Development's Code of Audit Practice. The operation of internal financial control is delegated to the Senior Executive Officers on a day to day basis; however the Board of Management reviews the operation of those controls in the following ways

The Association has a clearly defined organisational structure based upon a system of delegation and authorisation, which includes the Board of Management where appropriate. The levels of authority are set out in Financial Regulations and similar documents which have been adopted by the Board of Management and are subject to periodic review. These are supported by detailed procedures which seek clearly to define operations, controls and authorisation levels and limitations so as to ensure the completeness, accuracy and reliability of transactions and information.

Experienced and suitably qualified staff take responsibility for important business functions. Annual appraisal procedures have been established to maintain standards of performance.

The Association reviews the effectiveness of the system of internal financial control through participation in the Audit, Risk & Governance Committee. That Committee reviews reports from management, from the internal auditors and from the external auditors and seeks to obtain reasonable assurance that control procedures are in place and are being followed. This includes a review of the major risks facing the Association. The Audit, Risk & Governance Committee approves an annual internal audit plan, considers recommendations and agrees appropriate responses and action with the Senior Executive Officers. The Committee generally meets four times during the year. The internal auditors also attend meetings and they have unrestricted access to the Chairman of the Committee. The Senior Executive Officers attend meetings when required. The minutes of the Committee are formally recorded.

The Board of Management receives the annual report of the internal auditors.

The Association maintains a 3 year rolling strategy. A detailed annual budget and cash flow statement are maintained. The Board of Management reviews these documents in detail and receives regular reports from the Senior Executive Officers, including management accounts and performance indicators, prepared promptly. These are compared with the planning and budgeting documents to monitor key business and financial activities and identify any activities or developments which require intervention or modification.

All new initiatives, major commitments and investment projects are subject to formal appraisal and authorisation procedures by the Board of Management.

The Internal Audit Plan reflects the risk management policy and the risk 'map' it contains so that internal audit resources are directed towards testing the risks and their control mechanisms which the policy identifies. Control is further reinforced by comprehensive measurement of, analysis of, and reporting and acting upon, performance data.

The Board of Management recognises that no system of internal control can provide absolute assurance or eliminate all risk. The system of internal control is designed to manage risk and to provide reasonable assurance that the key business objectives and expected outcomes will be achieved. It also exists to give reasonable assurance about the preparation and reliability of financial and operational information and the safeguard of the Association's assets and interests.

Northern Ireland Co Ownership Housing Association Limited is committed to the highest standards of quality, probity, openness and accountability and has in place a confidential reporting system.

**Report of the Board of Management for the year ended 31 March 2015 (continued)**

**Statement of the Board of Management's responsibilities**

The Board is responsible for preparing the financial statements in accordance with applicable laws and regulations.

The Industrial and Provident Societies Act (Northern Ireland) 1993 and registered housing association legislation require the Board to prepare financial statements for each financial year which give a true and fair view of the state of the Association's affairs and of its surplus or deficit for that period. In preparing these statements the Board is required to:

- Select suitable accounting policies and apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

The Board is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the financial statements comply with the Industrial and Provident Societies Act (Northern Ireland) 1969 and the Registered Housing Associations (Accounting Requirements) Order (Northern Ireland) 1993. It has general responsibility for the taking of reasonable steps to safeguard the assets of the Association and to prevent and detect fraud and other irregularities.

**Statement of disclosure of information to auditors**

So far as each of the members of the Board of Management in office at the date of approval of these financial statements are aware:

- there is no relevant audit information of which the Association's auditors are unaware; and
- it has taken all the steps that it ought to have taken as the Board of Management in order to make themselves aware of any relevant audit information and to establish that the Association's auditors are aware of that information.

**Independent auditors**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office, and a resolution concerning their reappointment will be proposed at the Annual General Meeting.

By order of the Board of Management



G Hughes  
**Company Secretary**  
29 June 2015

## Independent auditors' report to the members of Northern Ireland Co-Ownership Housing Association Limited

### Report on the financial statements

#### Our opinion

In our opinion the financial statements, defined below:

- give a true and fair view of the state of the group's and the association's affairs as at 31 March 2015 and of the group's and association's surplus and cash flows for the year then ended; and
- have been properly prepared in accordance with the Industrial and Provident Societies Act (Northern Ireland) 1969 and the Registered Housing Associations (Accounting Requirements) Order (Northern Ireland) 1993.

This opinion is to be read in the context of what we say in the remainder of this report.

#### What we have audited

The group financial statements and association's financial statements (the "financial statements"), which are prepared by Northern Ireland Co-Ownership Housing Association Limited, comprise:

- the group and association balance sheet as at 31 March 2015;
- the group and association income and expenditure account for the year then ended;
- the group cash flow statement for the year then ended; and
- the notes to the financial statements, which include other explanatory information.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the Board has made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### What an audit of financial statements involve

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the group's and association's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the Board; and
- the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the Annual report and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Other matters on which we are required to report by exception

#### Adequacy of accounting records, system of internal control and information and explanations received

Under the Industrial and Provident Societies Act (Northern Ireland) 1969 we are required to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained; or
- we have not received all the information and explanations we require for our audit; or
- proper accounting records have not been kept by the Association; or
- the association financial statements are not in agreement with the books of account.

We have no exceptions to report arising from this responsibility.

**Independent auditors' report to the members of Northern Ireland Co-Ownership Housing Association Limited (continued)**

**Responsibilities for the financial statements and the audit**

**Our responsibilities and those of the Board**

As explained more fully in the Statement of the Board of Management's responsibilities set out on page 5, the Board is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors. This report, including the opinions, has been prepared for and only for the association's members as a body in accordance with section 43 of the Industrial and Provident Societies Act (Northern Ireland) 1969 and article 19 of The Housing (Northern Ireland) Order 1992 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.



PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
Belfast  
29 June 2015

**Group and Association income and expenditure account for the year ended 31 March 2015**

	Note	2015 £	2014 £
<b>Turnover</b>	2	<b>9,338,396</b>	8,197,233
Cost of sales	2	(192,425)	(132,883)
Operating costs	3	(3,197,829)	(2,734,176)
<b>Operating surplus</b>	3	<b>5,948,142</b>	5,330,174
Deficit on sale of housing properties	6	(1,721,067)	(1,155,527)
Repossession of properties	6	(4,932,976)	(5,650,713)
Interest receivable and similar income	7	67,333	56,343
Interest payable and similar charges	8	(1,624,545)	(1,520,704)
Other finance income	9	136,000	94,000
<b>Deficit for the financial year</b>	22	<b>(2,127,113)</b>	(2,846,427)

All amounts above relate to the continuing operations of the Group and Association.

There is no material difference between the deficit for the financial years stated above, and the historical cost equivalent.

**Statement of total recognised gains and losses for the year ended 31 March 2015**

	2015 £	2014 £
Deficit for the financial year	(2,127,113)	(2,846,427)
Actuarial (deficit)/surplus recognised in pension scheme (note 20)	(459,000)	188,000
<b>Total recognised losses relating to the financial year</b>	<b>(2,586,113)</b>	(2,658,427)

**Reconciliation of movements in total capital and reserves for the year ended 31 March 2015**

	2015 £	2014 £
Deficit for the financial year	(2,127,113)	(2,846,427)
Actuarial (deficit)/surplus recognised in pension scheme (note 20)	(459,000)	188,000
New share capital issued	2	4
Net addition to capital and reserves	(2,586,111)	(2,658,423)
Opening total capital and reserves	87,724,586	90,383,009
<b>Closing total capital and reserves</b>	<b>85,138,475</b>	87,724,586

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## Group balance sheet as at 31 March 2015

	Note	2015 £	2014 £
<b>Fixed assets</b>			
Housing properties	10	343,410,828	310,902,998
Housing Association Grant	11	(225,479,766)	(194,223,634)
		<b>117,931,062</b>	<b>116,679,364</b>
Other tangible assets	13	390,515	116,867
		<b>118,321,577</b>	<b>116,796,231</b>
<b>Current assets</b>			
Stock	10	-	100,000
Debtors: amounts falling due after more than one year	14	8,250	13,500
Debtors: amounts falling due within one year	15	18,575,034	11,689,629
Investments	16	8,293	8,267
Cash at bank and in hand		29,452,816	13,317,216
		<b>48,044,393</b>	<b>25,128,612</b>
<b>Creditors: amounts falling due within one year</b>	17	<b>(35,397,495)</b>	<b>(10,746,257)</b>
<b>Net current assets</b>		<b>12,646,898</b>	<b>14,382,355</b>
<b>Total assets less current liabilities</b>		<b>130,968,475</b>	<b>131,178,586</b>
<b>Creditors: amounts falling due after more than one year</b>	18	<b>(44,000,000)</b>	<b>(42,000,000)</b>
<b>Net assets excluding pension deficit</b>		<b>86,968,475</b>	<b>89,178,586</b>
<b>Pension deficit</b>	20	<b>(1,830,000)</b>	<b>(1,454,000)</b>
<b>Net assets including pension deficit</b>		<b>85,138,475</b>	<b>87,724,586</b>
<b>Capital and reserves</b>			
Called up share capital	21	51	49
Revenue reserves	22	1,598,915	1,244,000
Designated reserves	23	83,539,509	86,480,537
<b>Total capital and reserves</b>		<b>85,138,475</b>	<b>87,724,586</b>

The financial statements on pages 8 to 27 were approved by the Board of Management on 29 June 2015 and were signed on its behalf by:



S McDowell – Chairman



A Crowe – Chief Executive



J Hannaway – Treasurer



G Hughes – Company Secretary

Registered number: IP 200

# Northern Ireland Co-Ownership Housing Association Limited 10

## Association balance sheet as at 31 March 2015

	Note	2015 £	2014 £
<b>Fixed assets</b>			
Housing properties	10	343,410,828	310,902,998
Housing Association Grant	11	(225,479,766)	(194,223,634)
		<b>117,931,062</b>	<b>116,679,364</b>
Other tangible assets	13	390,515	116,867
Investments	12	1	-
		<b>118,321,578</b>	<b>116,796,231</b>
<b>Current assets</b>			
Stock	10	-	100,000
Debtors: amounts falling due after more than one year	14	8,250	13,500
Debtors: amounts falling due within one year	15	18,575,034	11,689,629
Investments	16	8,293	8,267
Cash at bank and in hand		16,952,816	13,317,216
		<b>35,544,393</b>	<b>25,128,612</b>
<b>Creditors: amounts falling due within one year</b>	17	<b>(22,897,496)</b>	<b>(10,746,257)</b>
<b>Net current assets</b>		<b>12,646,897</b>	<b>14,382,355</b>
<b>Total assets less current liabilities</b>		<b>130,968,475</b>	<b>131,178,586</b>
<b>Creditors: amounts falling due after more than one year</b>	18	<b>(44,000,000)</b>	<b>(42,000,000)</b>
<b>Net assets excluding pension deficit</b>		<b>86,968,475</b>	<b>89,178,586</b>
<b>Pension deficit</b>	20	<b>(1,830,000)</b>	<b>(1,454,000)</b>
<b>Net assets including pension deficit</b>		<b>85,138,475</b>	<b>87,724,586</b>
<b>Capital and reserves</b>			
Called up share capital	21	51	49
Revenue reserves	22	1,598,915	1,244,000
Designated reserves	23	83,539,509	86,480,537
<b>Total capital and reserves</b>		<b>85,138,475</b>	<b>87,724,586</b>

The financial statements on pages 8 to 27 were approved by the Board of Management on 29 June 2015 and were signed on its behalf by:

  
S McDowell – Chairman

  
A Crowe – Chief Executive

  
J Hannaway – Treasurer

  
G Hughes – Company Secretary

Group cash flow statement for the year ended 31 March 2015

	Notes	2015 £	2014 £
<b>Net cash inflow from operating activities</b>	24	<b>6,237,997</b>	5,556,027
<b>Returns on investments and servicing of finance</b>			
Interest received		67,333	56,343
Interest paid		(1,624,545)	(1,520,704)
		<b>(1,557,212)</b>	(1,464,361)
<b>Capital expenditure</b>			
Purchase of properties		(49,152,038)	(57,001,633)
Housing Association Grant received for purchase of properties		43,108,163	47,063,644
Sale of properties		9,986,756	5,265,616
Housing Association Grant repaid on sale of properties		(6,609,061)	(4,168,971)
Purchase of other tangible fixed assets		(384,231)	(68,437)
		<b>(3,050,411)</b>	(8,909,781)
<b>Net cash outflow before management of liquid resources and financing</b>		<b>1,630,374</b>	(4,818,115)
<b>Management of liquid resources</b>			
Increase in short term deposits with banks		(26)	(33)
<b>Financing</b>			
New term loans		14,500,000	6,000,000
Loan advance repaid		5,250	8,250
Issue of ordinary share capital		2	4
<b>Net cash inflow from financing</b>		<b>14,505,252</b>	6,008,254
<b>Increase in cash in the year</b>	25-26	<b>16,135,600</b>	1,190,106

## Notes to the financial statements for the year ended 31 March 2015

### 1 Accounting policies

These financial statements have been prepared on the going concern basis under the historical cost convention, and in accordance with applicable accounting standards in the United Kingdom and Statement of Recommended Practice for Accounting by Registered Social Landlords (updated 2010). The principal accounting policies, which have been applied consistently throughout the year, are set out below. The presentation of the financial statements complies with the Registered Housing Associations (Accounting Requirements) Order (Northern Ireland) 1993.

#### Basis of consolidation

The group income and expenditure account and balance sheet include the financial statements of the group and its subsidiary undertakings made up to 31 March 2015. Intra group transactions, any unrealised profits/losses arising and intercompany balances are eliminated fully on consolidation.

#### Housing properties

##### Special purpose scheme housing

These properties represent housing purchased by the Association to secure a supply of affordable homes for future co-ownership leaseholders.

In accordance with SORP 2010 sales proceeds are accounted for in the income and expenditure account with proceeds recorded in turnover and costs in cost of sales. Properties at the year end are included in stocks and are valued at the lower of cost (purchase price together with any incidental costs of acquisition) and net realisable value.

##### Other housing properties

Other housing properties are stated at cost which is purchase price together with any incidental costs of acquisition. These properties are effectively purchased concurrently by the Association and participants and so are disclosed in fixed assets at the cost to the Association with the participants' net investment also disclosed in the housing properties note to the financial statements.

Unlike special purpose scheme housing, the initial cost of the houses is not split between current and fixed assets since the Association and the participant effectively purchase their respective shares simultaneously. The circumstances of this type of transaction means that no gain nor loss will ever be made by the Association on first tranche sales and so the proceeds and costs are not shown in turnover or cost of sales as is the policy for special purpose scheme houses. This allows the Association to present a true and fair view of the commercial reality behind such a co-ownership scenario.

#### Impairment

Any impairment in the value of the housing properties is charged to the income and expenditure account in the year in which it is first recognised.

#### Housing Association Grant

Where the cost of properties has been financed by Housing Association Grant (HAG), paid by the Department for Social Development, the effect is to reduce the cost of the investment in properties to the amount which can be recovered from net rental income. The amounts of the grants received are shown separately on the balance sheet. The net cost of investment in properties is financed by long term loans.

Housing Association Grant (HAG) is offset against the cost of housing properties on the face of the balance sheet. The Companies Act 2006 requires tangible fixed assets to be included at purchase price, or production cost, less any provision for depreciation or diminution in value. However, this requirement conflicts with the generally accepted accounting principles for housing associations set out in the SORP 2010. The purpose of HAG is to subsidise the capital cost of affordable housing, and that income from properties is a function of net cost. Accordingly, management consider it necessary to adopt the accounting treatment set out in the SORP 2010 to give a true and fair view.

HAG is repayable under certain circumstances, primarily following the sale of a property. Provision for repayment is made where applicable in the balance sheet when properties which have had HAG funding are sold.

**Notes to the financial statements for the year ended 31 March 2015****1 Accounting policies (continued)****Taxation**

As a registered social landlord with charitable status, the Association is not subject to taxation.

**Other tangible fixed assets**

Tangible fixed assets are stated at historic purchase cost less accumulated depreciation. The cost of tangible fixed assets is their historic purchase cost, together with any incidental costs of acquisition. Depreciation is calculated after allowing for grants received, so as to write off the cost of tangible fixed assets on a straight line basis over the expected useful economic lives of the assets concerned. The principal annual rates used are as follows:

	%
Leasehold improvements	10
Office equipment	25
Fixtures and fittings	10

**Debtors**

Debtors are stated after all known bad debts have been written off and specific provision has been made against all debts considered doubtful for collection.

**Housing loans**

All borrowings are initially stated at the fair value of the consideration received. Finance costs are charged to the income and expenditure account over the term of the borrowings. Interest payable but not yet paid at the year end is shown as accrued interest within creditors due within one year.

**Turnover**

Turnover represents rental income receivable net of bad debts and sales of SPS properties (recognised when the sale contract has been completed).

**Value added tax**

Expenses include value added tax.

**Operating leases**

Rentals paid under operating leases are charged to the Income and Expenditure Account as incurred.

**Pension funding**

Retirement benefits to employees of the Association are provided by the Northern Ireland Local Government Officers Superannuation Committee (NILGOSC) defined benefit scheme which is externally funded and contracted out of the State Earnings Related Pension Scheme.

In respect of this scheme, the Association's staff constitutes only a small percentage of the overall membership. The Association has no influence over the level of contributions.

The assets of the NILGOSC scheme are held separately from those of the Association. The Association has adopted FRS 17 'Retirement Benefits' in these financial statements. Pension scheme assets are measured using market value. Pension scheme liabilities are measured using the projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term to the liability. The increase in the present value of the liabilities of the Association's defined benefit pension scheme arising from employee service in the year is charged to operating surplus. The expected return on the scheme's assets and the increase during the year in the present value of the scheme's liabilities arising from the passage of time are included in other finance income. Actuarial gains and losses are recognised in the statement of total recognised surpluses and deficits.

The contributions are determined by qualified actuaries on the basis of quinquennial valuations, using a projected unit method.

Notes to the financial statements for the year ended 31 March 2015

1 Accounting policies (continued)

Revenue reserves

The Association's policy is to retain a level of free reserves, which matches its needs at the current time and in the foreseeable future. The reserves required are sufficient to meeting committed running costs for a period equivalent to six months budgeted future expenditure.

Designated reserve – property purchase

All other reserves are treated as designated reserves as they are required to fund the Association's investment in housing properties and thus are not available for future general use. Amounts so invested during the year (expenditure net of HAG received and repayable less disposals and net bank finance received) are transferred from this property purchase reserve to revenue reserves. After making such transfers, a further transfer to/from revenue reserves is made representing future proposed property purchases.

2 Lettings and other related information

	2015	2014
	£	£
<b>Turnover</b>		
Rents	9,246,396	8,151,233
SPS property sales	92,000	46,000
	<b>9,338,396</b>	<b>8,197,233</b>
<b>Cost of sales</b>		
Rents	(92,425)	(82,883)
SPS property sales	(100,000)	(50,000)
	<b>(192,425)</b>	<b>(132,883)</b>
<b>Gross Surplus</b>	<b>9,145,971</b>	<b>8,064,350</b>
<b>Operating costs*</b>		
Valuation fees	(212,890)	(244,206)
Management	(2,935,987)	(2,439,003)
Property impairment and SPS running incomes	4,048	3,033
Non cash pension costs	(53,000)	(54,000)
	<b>(3,197,829)</b>	<b>(2,734,176)</b>
<b>Operating surplus</b>	<b>5,948,142</b>	<b>5,330,174</b>
<b>Deficit on sale of housing properties</b>	<b>(6,654,043)</b>	<b>(6,806,240)</b>
<b>Interest*</b>		
Interest receivable and other income (note 7)	67,333	56,343
Interest payable and similar charges (note 8)	(1,624,545)	(1,520,704)
Other finance income (note 9)	136,000	94,000
	<b>(8,075,255)</b>	<b>(8,176,601)</b>
<b>Deficit for the year</b>	<b>(2,127,113)</b>	<b>(2,846,427)</b>

\* Operating costs and interest have not been allocated to individual activities as, in the opinion of the Board of Management; it is impracticable to specifically apportion expenditure.

No further turnover analysis has been required because all properties held by the Association are on a shared ownership basis.

Notes to the financial statements for the year ended 31 March 2015

2 Lettings and other related information (continued)

Turnover from lettings	2015	2014
	£	£
Rents	9,364,751	8,242,467
Bad debts written off	(118,355)	(91,234)
	<b>9,246,396</b>	<b>8,151,233</b>

3 Operating surplus

	2015	2014
	£	£
<b>Operating surplus is stated after charging/(crediting):</b>		
Staff costs, excluding pension (note 4)	1,812,327	1,496,681
Pension (note 4) – contributions	297,627	233,790
- non cash charges	53,000	54,000
Depreciation of tangible fixed assets		
- owned assets (note 13)	110,032	80,124
Profit on Redemption of Habitat Loan	-	4,500
Property impairment – SPS properties	(4,048)	1,467
Loss on sale of SPS properties	8,000	4,000
Operating lease rentals	116,930	113,277
Fees payable to the group’s auditor for the audit of the financial statements	22,230	21,630
Fees payable to the group’s auditor for other services in respect of:		
- Project One	-	5,400

4 Employee information

	2015	2014
	£	£
<b>Staff costs</b>		
Wages and salaries	1,683,830	1,397,417
Social security costs	128,497	99,264
	<b>1,812,327</b>	<b>1,496,681</b>
Pension contributions	297,627	233,790
	<b>2,109,954</b>	<b>1,730,471</b>
Other pension costs	53,000	54,000
	<b>2,162,954</b>	<b>1,784,471</b>

## Notes to the financial statements for the year ended 31 March 2015

## 4 Employee information (continued)

	2015 Number	2014 Number
Average monthly number of persons employed by the Group and Association (including the Chief Executive and excluding the board members) during the year by activity:		
Administration and finance	52	44

## 5 Directors' emoluments

The remuneration of directors (defined as the Board of Management and the Chief Executive) of the Group and Association during the year was:

	2015 £	2014 £
Aggregate emoluments	98,136	112,497
Pension contributions to money purchase schemes	20,133	20,791
	<b>118,269</b>	<b>133,288</b>

Members of the Board of Management serve in a voluntary capacity and none were in receipt of emoluments during the year.

The emoluments represent those of the highest paid director.

## 6 Deficit on sale of housing properties

	2015 £	2014 £
Sales	10,586,809	5,265,615
Cost of sales (note 10)	(17,240,852)	(12,071,855)
	<b>(6,654,043)</b>	<b>(6,806,240)</b>

Comprising:

	£	£
Repossession of properties	(4,932,976)	(5,650,713)
Other disposals	(1,721,067)	(1,155,527)
	<b>(6,654,043)</b>	<b>(6,806,240)</b>

In March 2011, an impairment provision of £3.1 million was made in respect of properties that were subject to repossession orders. As at 31 March 2015, there were 38 properties remaining in repossession status and after reviewing these properties and the experience of previous repossession sales, the impairment provision was reduced from £3.1 million to £2.5 million (note 10). The movement of £600,000 has been reflected in the repossession of properties figure of £4,932,976.

**Notes to the financial statements for the year ended 31 March 2015**

**7 Interest receivable and similar income**

	2015	2014
	£	£
Interest receivable	67,333	56,343

**8 Interest payable and similar charges**

	2015	2014
	£	£
Interest payable and similar charges on bank loans and overdrafts	1,624,545	1,520,704

**9 Other finance income**

	2015	2014
	£	£
Expected return on pension scheme assets (note 20)	540,000	501,000
Interest on pension scheme liabilities (note 20)	(404,000)	(407,000)
<b>Net income</b>	<b>136,000</b>	<b>94,000</b>

## Notes to the financial statements for the year ended 31 March 2015

## 10 Housing properties

Group and Association	Cost £	Participants' net Investment £	Association investment £
At 1 April 2014	688,993,378	(376,269,405)	312,723,973
Transfers of completed schemes and additions in the year less decrease in accrual	108,821,095	(59,796,027)	49,025,068
Disposals	(33,111,843)	15,870,991	(17,240,852)
<b>At 31 March 2015</b>	<b>764,702,630</b>	<b>(420,194,441)</b>	<b>344,508,189</b>
<b>Impairment</b>			
At 1 April 2014			(3,100,000)
Released in the year			600,000
<b>At 31 March 2015</b>			<b>(2,500,000)</b>
<b>Uncompleted schemes and additions</b>			
Balance at 1 April 2014			1,458,900
Additions			49,011,807
Transfers			(49,025,068)
<b>At 31 March 2015</b>			<b>1,445,639</b>
<b>Rebuys</b>			<b>(43,000)</b>
<b>Total cost of the Association's investment and partially completed properties</b>			
<b>At 31 March 2015</b>			<b>343,410,828</b>
At 31 March 2014			310,902,998

The above properties are held subject to ninety-nine year leases to the occupiers. The leases give the Association power to repossess the properties in the event of non-compliance with any of the conditions set out in the lease. The occupier, known as the participant, must normally contribute a minimum of 50% of the funding of the property.

In March 2011, an impairment provision of £3.1 million was made in respect of properties that were subject to repossession orders but which had not yet been disposed of. As at 31 March 2015, there were 38 properties in repossession status and after reviewing these properties and the experience of previous repossession sales, the impairment provision was reduced from £3.1 million to £2.5 million.

**Capital commitments**

The total cost to finalise uncompleted schemes and additions amounts to £16,480,543 of which £7,529,784 represents the Association's investment (2014: £19,755,354 and £8,860,096 respectively). In addition negotiations are in progress for the purchase of existing property at a total cost of £14,192,450 of which £6,348,635 represents the Association's investment (2014: £17,204,480 and £7,617,775 respectively).

Notes to the financial statements for the year ended 31 March 2015

10 Housing properties (continued)

Stocks - special purchase scheme housing

Group and Association	2015	2014
Cost	£	£
At 1 April	240,000	360,000
Disposals	(240,000)	(120,000)
<b>At 31 March</b>	<b>-</b>	<b>240,000</b>

Provision for impairment

At 1 April	140,000	210,000
Disposals	(140,000)	(70,000)
<b>At 31 March</b>	<b>-</b>	<b>140,000</b>
<b>At 31 March</b>	<b>-</b>	<b>100,000</b>

11 Housing Association Grant

Group and Association	2015	2014
	£	£
At 1 April	194,223,634	152,180,970
Receivable to March 2015	50,000,001	51,499,150
Receivable on firm offers in respect of March 2014	6,984,027	2,397,035
Legal Fees	(19,000)	119,000
Repayable - on disposal	(8,464,725)	(4,988,494)
- firm offers	(17,244,171)	(6,984,027)
<b>At 31 March</b>	<b>225,479,766</b>	<b>194,223,634</b>

12 Investments - Association

	2015	2014
	Subsidiary Undertaking	Subsidiary Undertaking
	£	£
<b>Cost</b>	<b>1</b>	<b>-</b>

The investment represents the Association's holding in a wholly owned subsidiary company, Roseville Trading Limited. The £1 addition relates to the issue of share capital in Roseville Trading Limited.

Notes to the financial statements for the year ended 31 March 2015

13 Other tangible fixed assets

Group and Association	Fixtures and fittings £	Office Equipment £	Total £
<b>Cost</b>			
At 1 April 2014	66,532	293,886	360,418
Additions	275,355	108,876	384,231
Disposals	(1,375)	(98,837)	(100,212)
<b>At 31 March 2015</b>	<b>340,512</b>	<b>303,925</b>	<b>644,437</b>
<b>Accumulated depreciation</b>			
At 1 April 2014	44,122	199,429	243,551
Charge for the year	34,051	75,981	110,032
Disposals	(825)	(98,836)	(99,661)
<b>At 31 March 2015</b>	<b>77,348</b>	<b>176,574</b>	<b>253,922</b>
<b>Net book amount</b>			
<b>At 31 March 2015</b>	<b>263,164</b>	<b>127,351</b>	<b>390,515</b>
At 31 March 2014	22,410	94,457	116,867

14 Debtors: amounts falling due after more than one year

Group and Association	2015 £	2014 £
Loan advance	8,250	13,500

The Association advanced an interest free loan of £120,000 to 'Habitat for Humanity' to enable the latter to purchase eight properties at £15,000 each. The Association's interest is secured by way of a statutory mortgage over each of the properties. The loan is repayable to the Association over a period of 20 years. The balance of the loan has been reduced to £8,250 at 31 March 2015 (2014: £13,500).

15 Debtors: amounts falling due within one year

Group and Association	2015 £	2014 £
Rent debtors	468,079	425,122
Less: bad debts provision	(280,963)	(242,847)
	187,116	182,275
HAG receivable - completed properties	1,044,704	4,431,846
- firm offers	17,244,171	6,984,027
Prepayments and accrued income	93,793	86,231
Loan advance	5,250	5,250
	<b>18,575,034</b>	<b>11,689,629</b>

## Notes to the financial statements for the year ended 31 March 2015

## 16 Investments

	2015	2014
Group and Association	£	£
Short term deposits	8,293	8,267

## 17 Creditors: amounts falling due within one year

	Group		Association	
	2015	2014	2015	2014
	£	£	£	£
DSD loans (note 19)	12,500,000	-	-	-
HAG repayable - on disposal	4,722,297	2,866,634	4,722,297	2,866,634
- firm offers	17,244,171	6,984,027	17,244,171	6,984,027
Participants' deposits	87,035	98,142	87,035	98,142
Other creditors	480,100	441,246	480,101	441,246
Accruals and deferred income	363,892	356,208	363,892	356,208
	35,397,495	10,746,257	22,897,496	10,746,257

## 18 Creditors: amounts falling due after more than one year

	Group		Association	
	2015	2014	2015	2014
	£	£	£	£
Bank loan (note 19)	44,000,000	42,000,000	44,000,000	42,000,000
	44,000,000	42,000,000	44,000,000	42,000,000

## Security

The bank loan is secured by a floating charge over all the assets of Northern Ireland Co-Ownership Housing Association Limited.

## 19 Loans and other borrowings

	Group		Association	
	2015	2014	2015	2014
	£	£	£	£
Bank loans and overdrafts	44,000,000	42,000,000	44,000,000	42,000,000
<b>Maturity of financial liabilities:</b>				
In more than one year, but not more than five years	44,000,000	42,000,000	44,000,000	42,000,000
	44,000,000	42,000,000	44,000,000	42,000,000

During the year ended 31 March 2013 the Association received acceptable terms for the renewal and extension of current loan facilities. These terms provide facilities of £50 million that will expire in 2016 and have been disclosed as being repayable in more than one year.

Notes to the financial statements for the year ended 31 March 2015

19 Loans and other borrowings (continued)

	Group		Association	
	2015 £	2014 £	2015 £	2014 £
Department for Social Development loans	12,500,000	-	-	-
<b>Maturity of financial liabilities:</b>				
Due within one year	12,500,000	-	-	-
	12,500,000	-	-	-

20 Pension commitments

The net pension deficit shown below under Financial Reporting Standard 17 'Retirement benefits' does not represent a shortfall which requires short term cash funding. The amount shown below is calculated to comply with the Financial Reporting Standard, the specific requirements of which differ from the basis on which pension liabilities are actuarially calculated for the purpose of the ongoing funding of the scheme. The Financial Reporting Standard requires:

- (i) actuarial deficiencies to be recognised immediately as a liability in the financial statements rather than being spread forward over employees' remaining service lives; and
- (ii) the actuary, in valuing the scheme's liabilities, is required to use a bond yield as the discount rate for valuing future liabilities, rather than a rate that reflects the expected return on the scheme's particular asset portfolio, with the result of an apparent increase in the present value of future longer term liabilities.

FRS 17 'Retirement benefits' figures in relation to employees and ex-employees who are members of the NILGOSC pension scheme.

NILGOSC pension scheme is considered a related party of the Association.

The most recent valuation was conducted as at 31 March 2015 by a qualified actuary for the purpose of the disclosures below.

The major assumptions used by the actuary were:

	2015	2014	2013
Rate of increase in salaries	3.3%	3.9%	5.2%
Rate of increase in pensions in payment	1.8%	2.4%	2.8%
Discount rate	3.2%	4.3%	4.5%
Inflation assumption	1.8%	2.4%	2.8%

Notes to the financial statements for the year ended 31 March 2015

20 Pension commitments (continued)

The mortality assumptions used were as follows:

	2015 Years	2014 Years	2013 Years
Longevity at age 65 for current pensioners:			
- Men	22.2	22.1	23.2
- Women	24.7	24.6	26.1
Longevity at age 65 for future pensioners:			
- Men	24.4	24.3	25.2
- Women	27	26.9	28.1

The assets in the scheme and the expected rate of return were:

	Long term rate of return expected at 31 March 2015 %	Value at 31 March 2015 £'000	Long term rate of return expected at 31 March 2014 %	Value at 31 March 2014 £'000
Equities	8.2	6,617	7.6	5,788
Property	7.2	1,142	6.9	874
Bonds	3.2	1,106	3.4	935
Cash	0.5	199	0.9	203
Total market value of assets		9,064		7,800
Present value of scheme liabilities		(10,894)		(9,254)
Net pension deficit		(1,830)		(1,454)

Reconciliation of present value of scheme liabilities

	2015 £'000	2014 £'000
At 1 April	9,254	8,953
Current service cost	350	283
Interest cost	404	407
Member contributions	99	76
Actuarial losses/(gains)	950	(307)
Benefits paid	(163)	(158)
At 31 March	10,894	9,254

Notes to the financial statements for the year ended 31 March 2015

20 Pension commitments (continued)

Reconciliation of fair value of scheme assets

	2015 £'000	2014 £'000
At 1 April	7,800	7,271
Expected return on assets	540	501
Member contributions	99	76
Employer contributions	297	229
Actuarial gains/(losses)	491	(119)
Benefits paid	(163)	(158)
<b>At 31 March</b>	<b>9,064</b>	<b>7,800</b>

Analysis of amount charged to income or expenditure are as follows:

	2015 £'000	2014 £'000
Current service cost	350	283
Expected return on scheme assets	(540)	(501)
Interest on pension scheme liabilities	404	407
<b>Total cost</b>	<b>214</b>	<b>189</b>

Amounts for current and previous four years:

	2015 £'000	2014 £'000	2013 £'000	2012 £'000	2011 £'000
Fair value of employer assets	9,064	7,800	7,271	6,105	5,966
Present value of defined benefit obligation	(10,894)	(9,254)	(8,953)	(7,592)	(6,966)
Deficit	(1,830)	(1,454)	(1,682)	(1,487)	(1,001)
Experience gains/(losses) on assets	491	(119)	716	(371)	311
Experience losses/(gains) on liabilities	33	(155)	5	(45)	-

Total amount recognised in the statement of total recognised gains and losses

	2015 £'000	2014 £'000	2013 £'000	2012 £'000	2011 £'000
Actuarial (deficit)/surplus	(459)	188	(156)	(491)	1,762

**Notes to the financial statements for the year ended 31 March 2015**

**21 Called up share capital**

Each past and present member of the Board of Management holds one non-equity share of £1 in the Association.

	2015	2014
	£	£
<b>Group and Association</b>		
Allotted, issued and fully paid	51	49

**22 Revenue reserves**

	2015	2014
	£	£
<b>Group and Association</b>		
Opening reserves	1,244,000	1,244,000
Actuarial (deficit)/ surplus	(459,000)	188,000
	785,000	1,432,000
Net transfer from designated reserves (note 23)	2,941,028	2,658,427
Deficit for the financial year	(2,127,113)	(2,846,427)
<b>Closing reserves</b>	<b>1,598,915</b>	<b>1,244,000</b>

Revenue reserves represent 6 months committed operating costs.

Notes to the financial statements for the year ended 31 March 2015

23 Designated reserves

Group and association	Property purchase reserve £
At 1 April 2014	86,480,537
Transfer to revenue reserve (note 22)	(2,941,028)
<b>At 31 March 2015</b>	<b>83,539,509</b>

Designated reserves are the balance of reserves required to fund the Association's investment in housing properties.

24 Reconciliation of operating surplus to net cash inflow from operating activities

	2015 £	2014 £
Operating surplus	5,948,142	5,330,174
Depreciation charges	110,032	79,850
Sale of SPS properties	92,000	46,000
Loss on sale of SPS properties	8,000	4,000
Movement in debtors	(8,606)	27,449
Movement in creditors	35,429	14,554
Difference between pension charges and cash contributions	53,000	54,000
<b>Net cash inflow from operating activities</b>	<b>6,237,997</b>	<b>5,556,027</b>

25 Analysis of net funds

	1 April 2014 £	Cashflow £	31 March 2015 £
Cash at bank and in hand	13,317,216	16,135,600	29,452,816
Short term deposits (note 15)	8,267	26	8,293
<b>Net funds</b>	<b>13,325,483</b>	<b>16,135,626</b>	<b>29,461,109</b>

26 Reconciliation of net cash flow to movement in net funds

	2015 £	2014 £
Increase in cash in the financial year	16,135,600	1,190,106
Movement in deposits	26	33
Movement in net funds in the financial year	16,135,626	1,190,139
Net funds at beginning of financial year	13,325,483	12,135,344
<b>Net funds at end of the financial year</b>	<b>29,461,109</b>	<b>13,325,483</b>

**Notes to the financial statements for the year ended 31 March 2015**

**27 Operating lease commitments**

At 31 March 2015 the Association had annual commitments under non-cancellable operating leases expiring as follows:

	<b>Other 2015</b>	Other 2014	<b>Land and buildings 2015</b>	Land and buildings 2014
	£	£	£	£
Within one year	<b>10,994</b>	11,316	-	38,308
Within two to five years	<b>3,072</b>	19,548	-	-
After five years	-	-	<b>162,633</b>	-

**28 Legislative provisions**

The Association is incorporated under the Industrial and Provident Societies Act (Northern Ireland) 1969.

# Northern Ireland Co-Ownership Housing Association Limited

## Analysis of operating costs for the year ended 31 March 2015

	2015	2014
	£	£
<b>Personnel</b>		
Salaries (excluding pensions)	1,812,327	1,496,681
Pension contributions	297,627	233,790
Other staff costs	108,304	72,522
	<b>2,218,258</b>	<b>1,802,993</b>
Non cash pension costs	53,000	54,000
	<b>2,271,258</b>	<b>1,856,993</b>
<b>Establishment</b>		
Property costs	212,128	190,369
Telephone	18,486	18,680
Depreciation	110,032	79,850
Release of other tangible fixed asset grant	-	-
	<b>340,646</b>	<b>288,899</b>
<b>Administration</b>		
Administration overheads	61,850	72,810
Computer costs	65,858	42,570
Professional fees	120,536	101,047
Advisor fees	-	-
General expenses	88,700	102,037
Marketing	35,438	24,038
Cashco	4,702	4,609
	<b>377,084</b>	<b>347,111</b>
<b>Total management expenses</b>	<b>2,988,988</b>	<b>2,493,003</b>
Valuation fees	212,889	244,206
Running costs of SPS properties	(4,048)	(3,033)
<b>Total operating costs</b>	<b>3,197,829</b>	<b>2,734,176</b>